

# *Ocean Rate Bulletin*



## Onions:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2002. The denominator represents the total number of TEU shipped, by carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2002.

### **Market Share-April:**

Each carrier's current market share is based on the number of containers shipped during April 2002. Source: PIERS, April 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

West Coast To Hong Kong

Onions

Monthly Market Share For: April 2002

Month\Year: 3.0 \ 59.0

## Surcharges:

| Carrie         | Market Share | Market Share CY | Transit Time | Ocean Rate | BAF  | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|----------------|--------------|-----------------|--------------|------------|------|---------|-----|-----|---------|-----|-----------|------|---------------|
| COSCO          | 67%          | 44%             | 16 Days      | \$2,550    | \$50 |         |     |     |         |     |           |      | \$2,600       |
| MOL            | 33%          | 12%             | 14 Days      | \$3,150    | \$50 | \$40    |     |     |         |     |           |      | \$3,240       |
| APL            | 0%           | 19%             | 14 Days      | \$2,960    | \$50 | \$40    |     |     |         |     |           |      | \$3,050       |
| Hyundai        | 0%           | 10%             | 16 Days      | \$1,225    | \$50 |         |     |     |         |     |           |      | \$1,275       |
| Maersk-SeaLand | 0%           | 10%             | 14 Days      | \$3,300    | \$50 | \$40    |     |     |         |     |           |      | \$3,390       |
| Yang Ming      | 0%           | 5%              | 16 Days      |            |      |         |     |     |         |     |           |      |               |

Average Container Rat \$2,813

# Ocean Rate Bulletin

West Coast To Kaohsiung/Keelung, Taiwan

Onions

Monthly Market Share For: April 2002

Month\Year: 4.1 \ 154.7

*Surcharges:*

| <i>Carrie</i>  | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i>   | <i>BAF</i>        | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|---------------------|-------------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin         | 73%                 | 32%                    | 14 Days             | \$145 <sup>16</sup> | \$3 <sup>16</sup> | \$40           |            |            |                |            |                  | 19 KT       | \$2,852              |
| Evergreen      | 24%                 | 17%                    | 16 Days             | \$2,100             | \$50              | \$40           |            |            |                |            |                  |             | \$2,190              |
| K Line         | 3%                  | 0%                     | 14 Days             | \$173 <sup>16</sup> | \$6 <sup>16</sup> | \$40           | 5%         |            |                |            |                  |             | \$3,605              |
| Yang Ming      | 0%                  | 25%                    | 14 Days             |                     |                   |                |            |            |                |            |                  |             |                      |
| Maersk-SeaLand | 0%                  | 11%                    | 13 Days             | \$3,300             | \$50              | \$40           | 5%         |            |                |            |                  |             | \$3,555              |
| P&O Nedlloyd   | 0%                  | 11%                    | 12 Days             | \$3,600             | \$50              | \$40           | 5%         |            |                |            |                  |             | \$3,870              |
| APL            | 0%                  | 5%                     | 13 Days             | \$2,960             | \$50              | \$40           | 5%         |            |                |            |                  |             | \$3,198              |

<sup>16</sup> Rate is calculated per KT not by container.

*Average Container Rat* \$2,709

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## ***Ocean Rate Bulletin***

West Coast To Tokyo/Yokohama, Japan

Onions

*Monthly Market Share For: April 2002*

Month\Year: 11.5 \ 315.1

***Surcharges:***

| <i><b>Carrie</b></i> | <i><b>Market<br/>Share</b></i> | <i><b>Market<br/>Share CY</b></i> | <i><b>Transit<br/>Time</b></i> | <i><b>Ocean Rate</b></i> |                   |                       |                   |                   |                       |                   | <i><b>Size</b></i>      | <i><b>ContainerRate</b></i> |
|----------------------|--------------------------------|-----------------------------------|--------------------------------|--------------------------|-------------------|-----------------------|-------------------|-------------------|-----------------------|-------------------|-------------------------|-----------------------------|
|                      |                                |                                   |                                |                          | <i><b>BAF</b></i> | <i><b>CHASSIS</b></i> | <i><b>CAF</b></i> | <i><b>THC</b></i> | <i><b>CFS Rec</b></i> | <i><b>ARB</b></i> | <i><b>Cotton R.</b></i> |                             |
| COSCO                | 78%                            | 82%                               | 10 Days                        | \$2,350                  | \$50              |                       |                   |                   |                       |                   |                         | \$2,400                     |
| Maersk-SeaLand       | 17%                            | 8%                                | 10 Days                        | \$3,300                  | \$50              | \$40                  | 39%               |                   |                       |                   |                         | \$4,677                     |
| NYK Line             | 4%                             | 1%                                | 10 Days                        |                          |                   |                       |                   |                   |                       |                   |                         |                             |

***Average Container Rat***    \$2,814